

QUALIFICATIONS OF

**Jared N. Huish, MAI, SR/WA**

**Arizona Commercial Appraisers, P.C., Real Property Appraisers and Consultants**

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**Professional Licenses and Designations**

- Certified General Real Estate Appraiser, Certificate #30099, State of Arizona (through Aug. 31, 2008)
- MAI: Member of the Appraisal Institute (#5456; certified in Continuing Education Program through 2007)
- Real Estate Brokers License, State of Arizona, No. 200002261 (expires January 2007)
- GRI: Graduate, Realtors Institute as prescribed by the National Association of Realtors (1969)
- Property Tax Agent Registration - State of Arizona # 940115
- Registered as a Senior Member (SR/WA) of the International Right-of-Way Association (#4122)  
Recertified in continuing education program in IR/WA

**Education**

B.S. Degree in Business Administration, Specialization in Real Estate, Arizona State University, February, 1968

M.B.A. Degree, Specialization in Business Management, Arizona State University, September 1969

AIREA Course I, Fundamentals of Appraising, University of Southern California, Los Angeles, California, 1969

AIREA Course VIII, Residential Properties, University of Southern California, Los Angeles, California, 1969

AIREA Course II, Urban Properties, University of San Francisco, San Francisco, California, 1970

AIREA Course VI, Mathematics of Appraising, University of Southern California, Los Angeles, California, 1971

AIREA Course VII, Industrial Properties, Lakeshore Club, Chicago, 1973

AIREA Course III, Rural Properties, Seattle Pacific College, Seattle, Washington, 1974

SREA Course 201 Examination, "Income Property Appraising," Phoenix, Arizona, 1974

SREA Course 301, "Special Applications of Appraisal Analysis," Arizona State University, 1981

AIREA Course IV Litigation Valuation, University of San Diego, California, 1984

AIREA, Course X, Market Analysis, Arizona State University, January 26-30, 1987

SREA: Successfully completed the Instructor's Clinic, Course 101, Tempe, Arizona, May 3-6, 1987

AI Standards of Professional Practice Course - Parts A & B, Arizona State University, January 1993

Have attended numerous other courses and seminars on managing the practice of appraisal, financial statement analysis, component depreciation, income property appraising, market extractions, business valuation, regression analysis, condominium/apartments, appraisal ethics, solar energy, hydrology and water rights valuation, real estate tax laws, USPAP, feasibility and highest and best use analysis, eminent domain appraising, partial interests, easements valuations, valuations on Indian Reservations, and court testimony as sponsored by nationally recognized appraisal organizations.

**Seminars attended during past five years (continuing education)**

<b><u>Date</u></b>	<b><u>Course Names</u></b>	<b><u>Sponsor</u></b>
31 July 2001	Eminent Domain and Condemnation	Appraisal Institute
13 Sept. 2001	Data Confirmation and Verification Methods	Appraisal Institute
14 Sept 2001	Subdivision Analysis	Appraisal Institute
21 Sept 2001	Introduction to the Income Capitalization Approach	IR/WA (#402)
6 November, 01	Reviewing Appraisals in Eminent Domain	IR/WA (#H005)
13-14 August, 02	Uniform Appra. Stnds. For Fed. Land Acquisitions	AI-Chicago (The Yellow Book)
29 November, 01	The Appraiser and the Gramm-Leach Bliley-Act	Appraisal Institute-Seminar
12 January 02	Real Estate Fraud: The Appraiser's Responsibility	Appraisal Institute-Seminar
February, 2002	Spring Agricultural Outlook Forum—Tempe, AZ.	ASFMRA—AZ Chapter
April 5-6, 2002	USPAP Standards, Part C (Course #430)	AI-Phoenix Chapter
April 30, 2002	Phoenix Brownfields 2002 Conference	City of Phoenix/ADEQ
March 26 & 27, 2003	Analyzing Commercial Leases & Operating Expenses	Appraisal Institute-Phx Chap.
April 22, 2003	Brownfields University--Restoring contaminated Properties--	City of Phoenix
Oct.31 & Nov. 1, 2003	Course #400-USPAP Update & #420-Bus. Practices and Ethics-	Appraisal Institute
Feb. 27, '04 & Feb.25, '05	Agriculture Outlook Forums	Am. Society of Farm Appraisers
Mar. 26 & 27, 2004	Land Valuation Adjustments & Assignments	Appraisal Institute - Phoenix
Sept. 17, 2004	Skills of Expert Testimony	IR/WA Chap. 28—Phoenix
February 24, 2005	Course #400—USPAP Update	Appraisal Institute-Phx. Chap.
March 4, 2005	Appraisal Consulting: A Solutions Approach for Prof.	Appraisal Institute-Phx. Chap.
March 3, 2005	Real Estate Finance, Value, & Investment Performance	Appraisal Institute-Phx Chap.
April 29, 2005	Market Analysis and using the Site To Do Business	Appraisal Institute-Phx Chap.
Sept. 9, 2005	Introduction to the Income Capitalization Approach	IR/WA Chap. 28—Phoenix
Nov. 15, 2005	Appraising Special Purpose Properties	Appraisal Institute-Phx Chap.
February 21, 2006	AZ Property Tax System & Maricopa Co. GIS Website	Appraisal Institute-Phx Chap.
April 28, 2006	Litigation Skills for the Appraiser: An Overview	Appraisal Institute-Phx Chap.

## **Expert Witness**

- First Qualified in Pima County Superior Court: October 16, 1975
- Expert court testimony before Superior Court: December 30, 1992; State Superior Court, Judge Donohue, Attorney Richard Sherb representing the RTC v. NIKI International—Property Type: Apartments.
- Expert witness before Maricopa County Superior Court: July 9, 1993; Judge William P. Sergeant III, CV92-19010, Fairfield v. Hal Berman, Attorney Daryl Williams - Murphy & Posner - Property Type: retail.
- Expert witness before US Bankruptcy Court, District of Arizona: July 15, 1993; Honorable Sarah S. Curley, ADV #93-00493, Synergy Entertainment v. Crown Life Insurance Company – Property Type: Apartments.
- Qualified as an expert witness in US Bankruptcy Court, District of Arizona: August 2, 1993; Judge G. Nilsen, Phoenix GBN-Case #92-10287, Lufty Improvements Co. v. Resnik Trust, Attny Ben Pearson – Prop. Type-Apts.
- Expert witness in US Federal District Court: February 22-23, 1994, Chicago, Illinois: Judge Ann Claire Williams, Case #89-C-2283, Ferguson v. Lurie, Attorneys Ed J. Kelley and J.D. Jackson – Property Type: Commercial Land.
- Expert witness experience for Maricopa County Flood Control (Fall 1994) “Order to Show Cause” – Property Type: Commercial land and single-family residences.
- Expert witness in U. S. Bankruptcy Court, District of Arizona: January 25, 1995; Honorable Robert G. Mooreman, Case #93-05963-Phx-RBM, Evidentiary Hearing to Determine Value of Property of the Estate – Village Green Apartments, Attorney Brent C. Gardner – Property Type: Apartments
- Expert witness in State Superior Court - Judge Michael Dan, Central Ariz. Community College, Apache Jct., Attorney Charles Ayers for Pinal County.
- Expert witness in State Superior Court-Judge Pro Tem Terry Pillinger-City of Mesa v. Kuhn-Scott Gibson, Attorney
- Expert witness in Bankruptcy Court – Judge James Marljar (6-26-02) Hallcraft Villas VII v. Southern Pacific Bank

## **Continuing Education Certifications**

The Appraisal Institute conducts a voluntary program of continuing education for its designated members. MAIs who meet the minimum standards of this program are awarded educational certification. Jared N. Huish, MAI, is certified under this program through December 31, 2007, and certified under the IR/WA recertification program.

Certified for Continuing Education - Arizona Board of Appraisal, through August 2008

Certified for Continuing Education - Arizona Real Estate Department through January, 2007

**Awards** -- Meritorious Service Award - 1991 - Appraisal Institute, Phoenix, Chapter  
1998 – PROFESSIONAL OF THE YEAR Award - Phoenix Chapter 25 - IR/WA

## **Experience**

Staff Appraiser, Right-of-Way Division, Arizona Department of Transportation, 1969

Staff Appraiser, Western American Mortgage Company, 1970

Staff Appraiser, Burke Hansen & Homan, Inc., 1971

Senior Appraiser, Valley National Bank of Arizona, Phoenix, Arizona, 1972 to 1976

Chief Appraiser, First Interstate Bank of Arizona, Phoenix, Arizona, 1976 to 1981

Partner and Appraiser, Sell, Huish & Associates, Inc., Appraisers and Consultants, 1981 to 1997

Jared N. Huish, P.C. - Real Property Appraisers and Consultants - 1997 to present

Have appraised or assisted in the appraisal of many different types of properties including raw land, subdivision properties, golf courses, charter schools, existing single-family and condominium developments, office and commercial buildings, proposed and existing shopping centers and retail centers, apartment complexes, auto dealerships, warehouses, manufacturing facilities, gas stations, farm and ranch properties. Have appraised motels, resorts, and time-share properties. Have prepared market studies for proposed commercial, apartment and residential developments. Have also completed reports on leasehold and leased fee interests along with valuations for Eminent Domain and community redevelopment projects. Have had experience in water rights valuation for a municipality (Type I and II). Have done market feasibilities and cash equivalency valuations per Regulation R41-b and R41-c on the Federal Home Loan Bank Board. Have prepared many market value and fair value appraisals for federally chartered banks, savings and loans, and the RTC. Have prepared many appraisals on owner-occupied properties for SBA Loans. Most recently provided valuation services to GSA (General Services Administration) and the valuation of Williams Air Force Base. Have appraised the America West Maintenance Facility at Sky Harbor International Airport. Have valued several large tracts of land for the Department of Justice and Bureau of Reclamation involving “before and after” analysis. Have also prepared valuations involving partial takings, easements and water-oriented properties. Have experience in corridor appraisals including utility and railroad Rights-of-Way, and properties with remediation underway and stigma. Most recent R/W assignment was a 25+ mile natural gas pipeline R/W for Salt River Project between Coolidge and Gilbert, and a 17 mile pipeline through GRIC between Phoenix and the Town of Maricopa. Have done several valuations along the Kinder-Morgan pipeline along Pecos Road alignment.

**Teaching** Instructor of Appraisal classes for AZ School of RE and Business-Scottsdale-2002 through 2004

Instructor of Basic Appraisal class for ASU Polytechnic-College of Science and Technology 2005 through 2006

## **Organizations**

Licensed Real Estate Broker, State of Arizona, 1973 to Present  
Realtor Member, National Association of Realtors (NAR), Mesa-Chandler-Tempe Board  
Board of Directors (1986), Arizona Association of Realtors (NAR)  
Member of State Appraisal Committee – Arizona Association of Realtors (1991)  
Member, International right-of-way Association, Phoenix Chapter (Educational Foundation)  
Member, American Arbitration Association, Commercial Panel (#68591)  
Advisory Council Member – American Arbitration Association – Arizona Regional Office  
Associate Member, CCI M, Central Arizona Chapter  
Advisory Council, Real Estate Center, Arizona State University College of Business, founding member  
Charter Member – MBA Alumni Council – Arizona State University, 1992  
Member, Mentor Program – Marriott School of Management  
President, International Right-of-Way Association – Kachina Chapter, Phoenix, Arizona - 1997  
International Director - IR/WA – 1998, and Valuation Committee Chair—Kachina Chap., 2000 through 2005.

## **Professional & Civic Activities**

General Plan Update Committee, City of Mesa, 1981 to 1982 (observer/oversight committee—2002 update)  
Member - Mesa Board of Adjustments, 1978 to 1981  
Member - Mesa “Project Vision” - Economic Development Committee - 1992  
Founding Member - Advisory Council, Arizona Real Estate Council, Arizona State University, May 1980  
Founding Member - MBA/Advisory Council, Arizona State University, November 1992  
AIREA: Past President (1986) - Arizona Chapter 41 - Southwest Region; Chairman (1981) of the Southwest Regional  
Member of Southwest Regional Committee--AI (1986), Review and Counseling Committee (1986-1989)  
Appraisal Institute: State Legislature Coordinator – Arizona (1989 - 1991)  
SREA: Past President, Phoenix Chapter #68, 1981 to 1982  
SREA: Young Advisory Council, April 1980, San Diego, California  
Guest Lecturer - Real Estate Department, A.S.U.  
Approved for teaching appraisal-oriented courses by: Department of Real Estate, State of Arizona, and Maricopa County  
Junior College District (Teaching Certificate #546)  
Member - Appraisal Advisory Committee, State Banking Department, 1989 through 1991  
State Certification of Appraisers Coordinator - 1988-1989, Arizona Chapter AIREA, Vice Chairman-Finance, Arizona  
Appraisers Coalition (AACO) 1988, 1989  
Chairman of Governmental Relations - 1989-1990 - Arizona Chapter 41 AIREA  
State Legislative Coordinator - Arizona (1991) The Appraisal Institute  
Member - Sunrise Rotary Club of Mesa (1990 to 1992), Chairman - International Relations Committee  
Consultant, Junior Achievement of Arizona (1990 - present)  
Assistant District Commissioner - Boy Scouts of America - Mesa District, 1990 to 1992  
Member - Appraisal Section Board - Arizona Association of Realtors  
Chairman - Appraisal Committee - M-C-T Association of Realtors  
Member - East Valley Institute of Technology (EVIT) Bond Committee  
Member - ADOT Outside Appraisal Committee, 1994. Assisted in writing the alternative dispute resolution  
Member - Arizona Board of Appraisal (3-year appointment by Gov. Fife Symington) Jan. '95 - Jan. '98  
Member - Small Business Council - Appointed by Matt Salmon, Congressman, District One, Arizona  
Member - Citizens Advisory Board - Industrial Development Authority - City of Mesa - May 96 to June 02  
Appointed by Mayor Wayne Brown for 6 year term. Re-appointed by Mayor Hawker until June '05  
Member- Mesa Family YMCA—Board of Directors—Sept. 2001 to present (Member-Facilities sub-comm)  
Member-Board of Directors-Business Development Finance Corporation-State of Arizona

**Geographical Areas:** Have prepared or assisted in the preparation of appraisals involving properties in the State of Arizona, California, Nevada, New Mexico, and Utah. Review appraisals throughout the continental United States for lenders.

**Home Office:** Mesa, AZ. Tel. # 480-610-5600

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**Branch Office:** Casa Grande, AZ. Tel. # 520-836-6201

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Chris Chase-Cert. Gen. R. E. Appraiser # 31092